

Bailey Ford of Plattsburgh is looking for an outgoing, energetic, and highly motivated Sales Consultant. We seek a long-term career minded individual with a great attitude, strong communication and interpersonal skills. Bailey Ford is committed to providing exceptional customer service and a fun, team-oriented environment that allows our employees the opportunity to grow professionally and personally.

People who have worked in the retail, marketing or hospitality industry seem to transition into sales roles quite well. If you have right attitude, we will provide the training and knowledge it takes to succeed in sales! Take the next step in your career and move into a role with a set schedule and room for growth.

Bailey Ford offers a competitive salary, comprehensive benefits package, and the ability to have a work/life balance.

**Job Responsibilities:**

- Helping customers make an informed car purchasing decision.
- Ensure every customer has a pleasant car buying experience.
- Follow up with customers via texting, emailing, or calling to build and maintain effective relationships with all customers.
- Bring your A game to work every day.
- Prospect for new customers
- Following the sales process and workflow daily

**Qualifications:**

- Valid Driver's License
- Computer Literacy
- Energetic, outgoing, and self-motivated

**Benefits:**

- Medical and Dental Insurance
- Paid Time Off
- 401(k) with company match
- Aflac
- Employee Vehicle Discount Program

Job Type: Full-time

Pay: \$40,000.00 - \$150,000.00 per year