



BUSINESS CREDIT APPLICATION

DEALER <i>Zeigler Ford of Elkhart</i>		LOCATION ELKHART	
CONTACT		PHONE (574) 294-1563	FAX

FC-7144

LEGAL NAME	DATE OF BIRTH (for individuals):	DBA:
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Proprietorship Corp Sub S LLC Partnership Other _____ Tax Exempt Number: _____

State-issued Organization # (not tax id #): _____ State of Organization or state of legal residence for individuals: _____

SOC SEC # / TAX ID #	Gross Profit (Monthly Income)	Type of Business	Yrs. in Business	E-Mail and Website Address
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Primary Legal/CEO Address: Street _____ City _____ County _____ State _____ Zip _____

Billing Address: Street _____ City _____ County _____ State _____ Zip _____
(if different from above)

Fleet Manager Name _____ Phone # _____ Email Address _____

Garage Address: Street _____ City _____ County _____ State _____ Zip _____

Phone # _____ Fax # _____ Mobile Phone # _____ Contact Name _____

Owner/Guarantor: Name	Title	Address	PH#	Social Security / TN #	Date of Birth	Ownership %
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Owner/Guarantor: Name	Title	Address	PH#	Social Security / TN #	Date of Birth	Ownership %
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Note: Sole Proprietor, Individual Co-Applicant(s) or Individual Guarantor(s) must complete this section

Complete for individuals only	Individual (First Name, Middle Name, Last Name, Suffix)	Social Security Number	Date of Birth	
	Home Phone	<input type="checkbox"/> Own Home Outright <input type="checkbox"/> Living with Relatives <input type="checkbox"/> Buying Home <input type="checkbox"/> Leasing / Renting	Lived There Yrs. _____ Mos. _____	Driver's License No. & State
	Previous Employer / Business (if less than 2 years)	Address	Phone Number	
	Monthly Income	Secondary Income*	Source	*Alimony, child support or separate maintenance income need not be revealed if you do not wish to have it considered as a basis for repaying this obligation.
	Mortgage Holder / Landlord (Name & Address)	Mortgage Holder / Landlord Phone	Mortgage Paymt / Monthly Rent	
	Name & Address of applicant's nearest relative not in household	Relationship	Home Phone	
	Name & Address of applicant's non-related personal reference known over one year	Relationship	Home Phone	

Please use additional applications if more space is needed for multiple owner, guarantor or applicant information.

Have you previously done business with Ford Motor Credit Company (check one Yes No? If yes, Acct #: _____

List other creditors you do business with: _____

Bank	City & State	Telephone #	Contact	Account #
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Bank	City & State	Telephone #	Contact	Account #
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IMPORTANT INFORMATION ABOUT ESTABLISHING A RELATIONSHIP WITH FORD CREDIT

For the purpose of securing credit from Ford Motor Credit Company ("Ford Credit"), each of the parties signing below (the "Undersigned") certifies that the above information is true and complete. The Undersigned authorize Ford Credit to: (i) check their respective credit and employment histories and to provide and/or obtain information about their credit experience with Ford Credit, and (ii) at any time, sell, transfer, or assign any credit secured from Ford Credit and any or all servicing rights with respect thereto, or grant participation's therein or issue securities with respect thereto.

The Undersigned each consent and specifically authorize Ford Credit, as it may deem necessary or desirable, to forward any documentation and information which Ford Credit now has or may hereafter acquire in connection with any transaction between any of the Undersigned and Ford Credit to any potential investor, rating agency, and any other party involved in the sale, transfer, assignment, securitization, or participation transaction involving any credit granted to the Undersigned.

Ford Credit may receive from and disclose to other persons, including credit reporting agencies, financial information about the Undersigned's account and credit experience and each of the Undersigned authorizes any person to release to Ford Credit financial information about the Undersigned and credit experience and account information on the Undersigned. In addition, each of the Undersigned agrees that Ford Credit may receive from and disclose to any of its affiliates, any and all such information now or hereafter provided by the Undersigned to any of the foregoing entities, including without limitation present and future credit applications, financial statements and organizational documents. This is a continuing authorization for all present and future disclosures of financial information, account information and credit experience on the Undersigned made by Ford Credit, or any person requested to release such information to Ford Credit. The Undersigned each agree that a credit report bearing on such Undersigned's credit worthiness, credit standing, credit capacity, character, general reputation, personal characteristics, or way of living may be requested in connection with this application and future requests for credit. Upon request from any of the Undersigned, Ford Credit will advise such Undersigned, as applicable, whether a credit report was requested and if such a report was requested, Ford Credit, will inform such Undersigned, as applicable, of the name and address of the credit reporting agency that furnished the report.

The Undersigned each agree that Ford Credit, its affiliates, agents and service providers may monitor and record telephone calls regarding my account to assure the quality of service or for other reasons. Each of the Undersigned also expressly consent and agree to Ford Credit, its affiliates, agents and service providers using written, electronic or verbal means to contact the Undersigned. This consent includes, but is not limited to, contact by manual calling methods, prerecorded or artificial voice messages, text messages, emails and/or automatic telephone dialing systems. The Undersigned each agree that Ford Credit, its affiliates, agents and service providers may do so using any e-mail address or any telephone numbers the Undersigned provide, now or in the future, including a number for a cellular phone or other wireless device, regardless of whether the Undersigned incur charges as a result.

SEE NEXT PAGE OF THIS FORM FOR IMPORTANT INFORMATION FOR CALIFORNIA, MAINE, OHIO, RHODE ISLAND, TENNESSEE, AND VERMONT

Applicant Signature _____ Title _____ Date _____
I intend to apply for joint credit
Applicant Initial Here _____

Co-Applicant Signature _____ Title _____ Date _____
I intend to apply for joint credit
Co-Applicant Initial Here _____

Guarantor Signature _____ Title _____ Date _____

****If corporate guarantor, authorized officer must sign and show corporate title. If a partnership guarantor, a general partner must sign and show "Partner" as Title. If individual guarantor, show "Individual" as Title.**

BUSINESS CREDIT APPLICATION - PAGE 2

VEHICLE INFORMATION - (All of the below information is tentative and subject to the terms and conditions of the applicable approval letter. Use additional application for multiple vehicles.)																																				
Qty	N/U	Year	Make / Model	GVW	Serial / VIN #	Total CAP Cost	Residual %	Est. Payment																												
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<table style="width: 100%; border: none;"> <tr> <td style="width: 35%; vertical-align: top; padding: 2px;"> <p><u>Will the vehicle be:</u></p> <p>Used in Hazardous Material Transportation: <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Used in People Moving Services: <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Used in For-Hire Transportation: <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Part of a Sub-Lease Arrangement? <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>NOTE SPECIFIC PROGRAM OR OTHER DETAIL:</p> </td> <td style="width: 30%; vertical-align: top; padding: 2px;"> <p>Terms:</p> <p># of Months _____</p> <p># of Adv. _____</p> <p>Pmts. _____</p> <p>Circle Skip Months:</p> <p style="text-align: center;">J F M A M J J A S O N D</p> <p>Other:</p> </td> <td style="width: 35%; vertical-align: top; padding: 2px;"> <table style="width: 100%; border: none;"> <tr><td>Cash Price</td><td style="text-align: right;">\$</td><td style="text-align: right;">71,255.00</td></tr> <tr><td>Net Trade</td><td style="text-align: right;">-</td><td style="text-align: right;">.00</td></tr> <tr><td>Cash Down</td><td style="text-align: right;">-</td><td style="text-align: right;">2,000.00</td></tr> <tr><td>FET</td><td style="text-align: right;">+</td><td></td></tr> <tr><td>Other Up Front Tax</td><td style="text-align: right;">+</td><td style="text-align: right;">389.94</td></tr> <tr><td>Tags & Title</td><td style="text-align: right;">+</td><td style="text-align: right;">16.25</td></tr> <tr><td>Cap Cost</td><td style="text-align: right;">\$</td><td style="text-align: right;">70,356.20</td></tr> <tr><td>Ext. Payment</td><td style="text-align: right;">\$</td><td style="text-align: right;">1,318.42</td></tr> </table> </td> </tr> </table>										<p><u>Will the vehicle be:</u></p> <p>Used in Hazardous Material Transportation: <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Used in People Moving Services: <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Used in For-Hire Transportation: <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Part of a Sub-Lease Arrangement? <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>NOTE SPECIFIC PROGRAM OR OTHER DETAIL:</p>	<p>Terms:</p> <p># of Months _____</p> <p># of Adv. _____</p> <p>Pmts. _____</p> <p>Circle Skip Months:</p> <p style="text-align: center;">J F M A M J J A S O N D</p> <p>Other:</p>	<table style="width: 100%; border: none;"> <tr><td>Cash Price</td><td style="text-align: right;">\$</td><td style="text-align: right;">71,255.00</td></tr> <tr><td>Net Trade</td><td style="text-align: right;">-</td><td style="text-align: right;">.00</td></tr> <tr><td>Cash Down</td><td style="text-align: right;">-</td><td style="text-align: right;">2,000.00</td></tr> <tr><td>FET</td><td style="text-align: right;">+</td><td></td></tr> <tr><td>Other Up Front Tax</td><td style="text-align: right;">+</td><td style="text-align: right;">389.94</td></tr> <tr><td>Tags & Title</td><td style="text-align: right;">+</td><td style="text-align: right;">16.25</td></tr> <tr><td>Cap Cost</td><td style="text-align: right;">\$</td><td style="text-align: right;">70,356.20</td></tr> <tr><td>Ext. Payment</td><td style="text-align: right;">\$</td><td style="text-align: right;">1,318.42</td></tr> </table>	Cash Price	\$	71,255.00	Net Trade	-	.00	Cash Down	-	2,000.00	FET	+		Other Up Front Tax	+	389.94	Tags & Title	+	16.25	Cap Cost	\$	70,356.20	Ext. Payment	\$	1,318.42
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California Disclosure

Applicant, if married, may apply for a separate discount.

Maine Resident

If your credit application is approved and you finance the purchase of your motor vehicle through Creditor, you will be required to insure the vehicle against loss or damage. Creditor requires collision coverage and comprehensive coverage or fire and theft coverage. In addition, if this application is for a lease, Creditor will also require you to obtain liability insurance.

You have the option to select an agent or broker of your choice, whether or not affiliated with Creditor. Obtaining insurance from a particular agent or broker does not affect credit decisions by Creditor, unless the insurance product selected violates the terms of your contract for the purchase or lease of the motor vehicle.

Ohio Disclosure

The Ohio laws against discrimination require that all creditors make credit equally available to all credit-worthy customers and the credit reporting agencies maintain separate credit histories on each individual upon request. The Ohio Civil Rights Commission administers compliance with this law.

Rhode Island Resident

A Credit Report may be requested in connection with these application for credit. Vehicle insurance may be obtained from a person of your choice.

Tennessee Resident

You must maintain insurance during the term of the contract. You must give the Creditor evidence of this insurance. The amount and type of insurance must be acceptable to the Creditor. YOU MAY CHOOSE THE PERSON THROUGH WHOM ANY INSURANCE IS OBTAINED.

Vermont Resident

By signing this credit application, Applicant consents to your obtaining a credit report for the purposes of evaluating this application and to obtain subsequent credit reports, in connection with this transaction, for the purpose of reviewing the account, taking collection action on the account or for any other legitimate purpose associated with the account.

STATE SPECIFIC DISCLOSURES

CALIFORNIA RESIDENT

Applicant, if married, may apply for a separate account.

MAINE RESIDENT

If your credit application is approved and you finance the purchase of your motor vehicle through Creditor, you will be required to insure the vehicle against loss or damage. Creditor requires collision coverage and comprehensive coverage or fire and theft coverage. In addition, if this application is for a lease, Creditor will also require you to obtain liability insurance.

You have the option to select an agent or broker of your choice, whether or not affiliated with Creditor. Obtaining insurance from a particular agent or broker does not affect credit decisions by Creditor, unless the insurance product selected violates the terms of your contract for the purchase or lease of the motor vehicle.

NEW HAMPSHIRE RESIDENT

I acknowledge receipt of a true and completely filled in copy of this credit application form at the time of signing. If you are applying for a balloon payment contract, you are entitled, if you ask, to receive a written estimate of the monthly payment amount for refinancing the balloon payment in accord with the creditor's existing refinance programs. You would be entitled to receive the estimate before you enter into the balloon payment contract. A balloon payment contract is an installment sale contract with a final scheduled payment that is at least twice the amount of one of the earlier scheduled equal periodic installment payments.

NEW YORK RESIDENT

A Consumer Report may be requested in connection with this application for credit or any future update, renewal, or extension of such credit. Upon request, you will be informed whether or not a consumer report was requested. If a report was requested, you will be informed of the name and address of the consumer agency that furnished the report.

OHIO RESIDENT

The Ohio laws against discrimination require that all creditors make credit equally available to all credit-worthy customers and that credit reporting agencies maintain separate credit histories on each individual upon request. The Ohio Civil Rights Commission administers compliance with this law.

RHODE ISLAND RESIDENT

A Credit Report may be requested in connection with this application for credit. Vehicle insurance may be obtained from a person of your choice.

TENNESSEE RESIDENT

You must maintain insurance as described in the contract. You may purchase this insurance from anyone you choose. Your choice of insurance provider will not affect the credit decision or credit terms in any way, except that Creditor may impose reasonable standards for the creditworthiness of the insurer or the scope of coverage chosen.

VERMONT RESIDENT

By signing this credit application, Applicant consents to You obtaining a credit report for the purposes of evaluating this application and to obtain subsequent credit reports, in connection with this transaction, for the purpose of reviewing the account, taking collection action on the account or for any other legitimate purpose associated with the account.